



FOURLAW
ABOGADOS



LNA Europe General Meeting 2-4 February

Who we are

- Fournalaw is a law firm specialising in business law, covering the areas of commercial law, intellectual and industrial property, litigation, new technologies and tax.
- Just celebrating our first 10 years of practice.



- Our partners have experience in some of the most important law firms in Spain.
- Our purpose: Providing a closer assistance to clients and establishing a solid relationship of trust. Long-term relationships with clients.
- Balance between bright young people and experience lawyers: 23 lawyers.
- First-class, near, flexible, practical, efficient-oriented advice.



Practice areas



M&A - Corporate

- M&A
- Corporate
- Venture Capital
- Industrial Projects
- Financial
- Contractual
- Consumer law
- International Recruitment
- Real Estate
- Transportation law
- Compliance and CSR



IP/IT

- IP
- Patents and trademarks
- Know-how
- Copyright
- Advertising & Sponsorships
- Image rights
- Content distribution
- Data Protection
- Software
- E-commerce & IT
- Domain Names
- On-line reputation
- Social media



Litigation

- Civil and commercial proceedings
- Breach of contract
- Unfair competition
- Claims in agency, distribution and franchise contract disputes
- White collar crime
- Real estate law
- Public procurement and administrative litigation
- Construction defects



Tax

- Tax inspections and procedures
- Tax Burden Optimization
- Tax Planning
- Taxation for residents and non-residents
- M&A Advice
- Legal Direction for Tax Litigation
- Tax Advice

M&A and Private Equity

- Thanks to the experience of the founding partners of the Firm after many years of professional practice in the field of M&A and Corporate, Fournal develops its M&A practice with a line of services for M&A transactions, private equity and financial investors for projects in any stage of investment or growth.
- This practice is made up of professionals from the M&A/Corporate, financial law, tax law and IP/IT departments, who have participated in numerous transactions with financial investors, both in the private equity and venture capital sectors.
- The interdisciplinary nature of the team allows it to cover all the most relevant legal aspects that may arise in an investment transaction, whether they are equity or debt investments.
- In this regard, Fournal regularly advises venture capital funds and companies, their management companies, as well as industrial investors, including the corporate investment divisions of large multinationals.



Our Team of M&A



Francisco Téllez

Partner Corporate



- More than 20 years of experience in M&A advisory (Garrigues 2003-2013, Fourlaw 2013-present).
- ICC Consultant (UNCTAD/WTO - Geneva - 2002)
- LLM University of Warwick (Birmingham 2002)
- Degree in EU Law - USP CEU (2000)
- DESUP Droit de l'UE -Université Paris Panthéon-Sorbonne (2001)

Our Team of M&A



Gabriele Hofmann

Corporate Partner



- More than 23 years of experience in M&A advice (EDISONTEL – Milán (2000-2002) EJASO (2002-2006), Garrigues (2006-2013), Fourlaw 2013-now)
- University of Florence (1998)
- University of Barcelona (2001)

IP / IT

- Advice on data protection.
- Advice in the field of e-commerce, internet and digital law.
- IT & outsourcing agreements.
- Development and operation of software (apps, gamification, programmes, etc.)
- Terms of use of applications, social media and websites.
- Intellectual property rights licensing.
- Privacy, publicity and image rights.
- Drafting and negotiation of all types of contracts in connection with information technologies and digital content.
- Advising on the acquisition, protection and maximisation of intellectual property rights (in particular, copyright and related rights, trademarks, trade names and designs, as well as patents, utility models, plant variety protection and know-how – trade secrets).
- Advising on the exploitation of intellectual property rights.



Our Team of IP/IT



Diego Gutiérrez

Partner IP / IT



- Professional experience: Senior Associate at Garrigues Madrid (2000-2010). During 2009, he was on secondment at Taylor Wessing LLP, London, working for the TMT & Media Department.
- Fournalaw (since 2010)
- Education: Law Degree – business administration speciality - Deusto (1997), Master in Business Law - IE (1999)

TAX

- Provision of legal tax services to Spanish companies, family offices and individuals, as well as multinational groups operating in Spain.
- Tax advice aimed at optimising the tax burden of individuals and legal entities.
- Tax planning of real estate investments in Spain.
- Advice on the taxation of individuals resident and non-resident in our country and on tax issues affecting impatriates and expatriates.
- Tax advice on the internationalisation of Spanish companies.
- Tax advice on acquisitions and restructurings and due diligence processes.
- Advice and collaboration as representatives of the taxpayer before the tax authorities and the Courts of Justice.



Our Team of Tax



Enrique Iñiguez

Partner Tax



Professional experience:

- Senior Associate at KPMG Abogados (2001 - 2006),
- Team Manager at Baker McKenzie Madrid (2006 - 2011), Fournalaw (since 2011).

Education: Law Degree – business administration speciality - Deusto (2000), Master's Degree in Tax Consultancy - IE (2001).



LITIGATION & ARBITRATION

- Proven experience in complex business law proceedings.
- Claims related to breach of contract and unfair competition.
- Overview of civil and criminal jurisdictions in relation to business frauds
- Experience in domestic and international arbitration
- Enforcement and exequatur proceedings in relation to foreign judgments
- Insolvency law

Our Team of Litigation



Andrés Herzog

Partner Litigation



- Andrés has a degree in Law from the University of Navarra and completed a LL.M, Masters Degree in Lawyering and Business Law from the Instituto de Empresa (IE Business School), Madrid, in the year 2001.
- Andrés has 10 years of experience in the Litigation and Arbitration Department in Garrigues. The first seven years belonging to the Madrid's office and the three last years in the San Sebastián's Office, as a Senior Associate and head of the Litigation Department.
- During 2008, he was on secondment at Norton Rose LLP, London (nowadays Norton Rose Fulbright), working for the Dispute Resolution Department (DRD).
- Member of the Spanish Business Litigation Club



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Where we are

